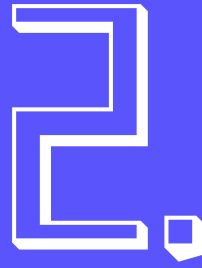


# THE DEVELOPMENT FINANCE PROCESS

1.

Speak to your broker and  
submit all of the deal details





Broker discusses your deal with lenders  
and obtains agreement in principle





Broker sends you the terms available and discusses the best options



4.

You complete the application forms for your lender of choice (some lenders charge an application fee at this point)



# 5.

You pay for the valuation and the valuation is instructed by the lender





The valuer makes contact with you and  
arranges a time and date for the valuation





Valuer attends site and compiles their report







The valuation report is sent to the lender and reviewed





All being acceptable with the valuation, you pay for the QS who is then instructed



# 10.

The QS makes contact to arrange for the necessary information to be sent across, and for a site visit to be undertaken



# 11.

The QS compiles their report and returns it to the lender





# 13.

You pay the undertaking for the lender's solicitors to your solicitor



14.

The solicitors will undertake the necessary  
due diligence



# 15.

Your solicitor will obtain the signed documents including the signed formal offer





# 16.

Your solicitors provide the lender's solicitors with the report on title, to be reviewed by the lender's solicitors



# 17.

Once the report has been reviewed and is acceptable, the lender's solicitors will request the funds to complete



# 18.

The lender's solicitors will send the funds to your solicitors to execute the completion

